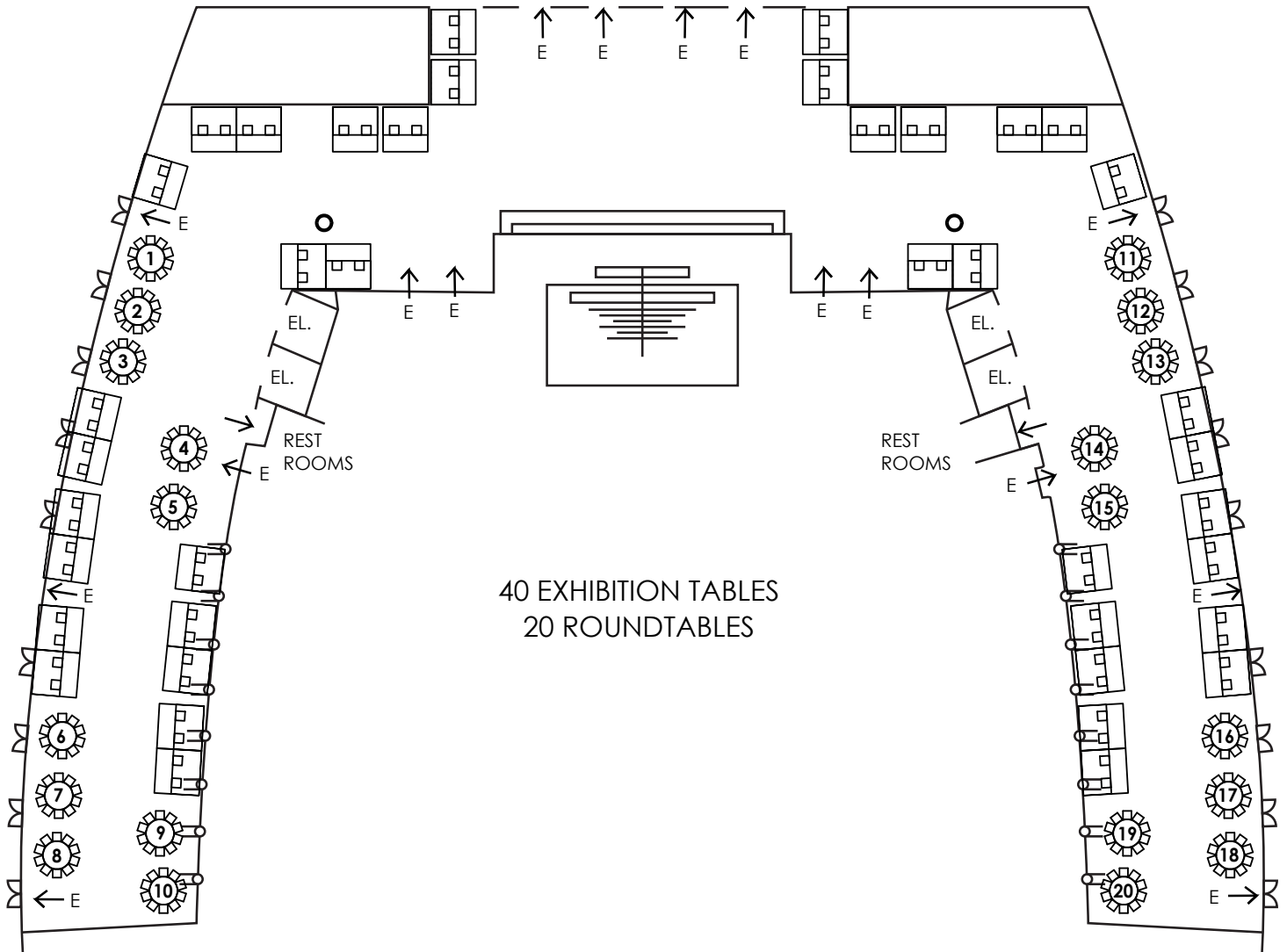


## ROUNDTABLES

Gain access, ask questions, and delve into issues with some of the best minds in real estate development, community development finance, lending, capital investment, legal issues, brokerage, urban planning, architecture, community outreach, and government/public affairs.



### **TABLE 1**

Twitter, Facebook and Social Media:  
How does it help me? Or does it?

**Lead by**

Thomas Galvin, Colliers International  
Kelly Borgen, Roxburgh Advertising

### **TABLE 2**

Loan Workouts and Restructuring

**Lead by**

Steve Lurie, Greenberg Glusker  
Maura O'Connor, Seyfarth Shaw

### **TABLE 3**

The New Financing Paradigm

**Lead by**

Ronnie Gul, Mesa West Capital  
Michael Klein, Partners Capital Solutions, Inc.

### **TABLE 4**

Meet the Media

**Lead by**

Roger Vincent, Los Angeles Times  
Michael Gottlieb, CA Real Estate Journal



## ROUNDTABLES

### **TABLE 5**

Downsizing and Operational Strategies to Survive without Sacrificing Core Abilities

***Lead by***

John Strockis, Voit Real Estate Services

### **TABLE 6**

Future of Downtown

***Lead by***

Hal Bastian, Downtown Center Business Improvement District

### **TABLE 7**

Brownfield Development

***Lead by***

Leo Rebele, Gannett Fleming  
Roger Holt, Greenberg Glusker

### **TABLE 8**

Project Repositioning

***Lead by***

Alan Pullman, Studio One Eleven  
Scott Ginsburg, Combined Properites

### **TABLE 9**

Jordan Downs

***Lead by***

Larry Goins, HACLA  
Dhiraj Narayan, HACLA  
Jennifer Thomas Arthurs, HACLA

### **TABLE 10**

Building to Solve Homelessness in Our Region

***Lead by***

Christian Ahumada, Skid Row Housing Trust  
Shahrouz Golshani, Plaza Property Group

### **TABLE 11**

REO: What to Do with Non Performing Assets

***Lead by***

Jonathan Littrell, Raines Law Group  
Jennifer Tullius, Raines Law Group

### **TABLE 12**

Where are the Opportunities?

Distressed Assets and Other Prospects

***Lead by***

Christopher Grey, Third Wave Partners  
Bob Gardner, RCLCO

### **TABLE 13**

Tenant Retention and Property Management Issues

***Lead by***

Mitch Sigband, Cushman & Wakefield  
Sarah Chionis, Mar Ventures

### **TABLE 14**

Deal or No Deal: The Bid Ask Spread  
When and How will Buyers and Sellers Determine an Assets Value?

***Lead by***

Kitty Wallace, Colliers International  
Paul Chander, Property Sciences Group, Inc.

### **TABLE 15**

Alternative Financing Sources that Could Save the Deal (ARRA, Tax Credits, HUD Programs etc)

***Lead by***

Larry Kosmont, Kosmont Companies  
Ryan Aubry, Kosmont Companies

### **TABLE 16**

Development and Investment Opportunities in South Los Angeles

***Lead by***

Mark Wilson, Coalitionrca.org  
Steve Reinstein, Amesbury Development

### **TABLE 17**

The State Budget Crisis:  
What to Expect from Changes in Cities' Policies

***Lead by***

Silvia Saucedo, The Saucedo Group  
Jane Blumenfeld, City of Los Angeles  
Planning Department  
Alan Bell, City of Los Angeles Planning Department

### **TABLE 18**

Successful Survival Strategies:  
PPIP, JV, New Debt and Equity

***Lead by***

Scott Farb, The Reznick Group  
Joel Shine, Woodside Homes

### **TABLE 19**

Ken Jackson, Dynamic Builders, Inc.  
Arturo Sneider, Primestor Development

### **TABLE 20**

CRA/LA - Financing Programs for Real Estate  
Development in LA

***Lead by***

Diana Cardenas, CRA LA  
Jina Yoon, CRA LA  
Edwin C. Gipson, CRA LA